Respectfully submitted,

Ruth Milkman
Daniel Segal
The Lawler Group
7316 Wisconsin Avenue, Suite 400
Bethesda, MD 20814
(301) 654-9737

Steven Gorosh
Vice President and General Counsel
NorthPoint Communications, Inc.

222 Sutter Street, Suite 700 San Francisco, CA 94108

(415) 403-4003

September 25, 1998

JOINT STATEMENT OF PRINCIPLES APPLICABLE IN A SEPARATE SUBSIDIARY ENVIRONMENT BY AMERITECH AND NORTHPOINT

In anticipation of the Commission's Section 706 NPRM, Ameritech and NorthPoint Communications initiated discussions regarding the principles that should drive Commission decisions in this proceeding. Both parties entered into these discussions with a desire to conduct an open and honest dialogue that transcends adversarial posturing with the sense that such a dialogue could add significantly to the record. We began with NorthPoint's July 29, 1998, ex parte filing at the FCC but expanded discussions to other issues as well.

As a result of this dialogue, Ameritech and NorthPoint found common ground with respect to most of the major issues in this proceeding. Set forth below is a statement of the principles on which the two companies agree. Both companies urge the Commission to adopt policies that reflect and implement these principles in its Section 706 order, to the extent it has authority to do so.

Most importantly, both companies agree that a separate subsidiary for the provision of advanced data services ameliorates many of the concerns that might otherwise exist with respect to the possibility of discrimination and cross-subsidization by an ILEC. Ameritech and NorthPoint accordingly urge the Commission to adopt policies that incent ILECs to provide data services through a separate subsidiary.¹

Both companies also agree as to the level of separation that is appropriate. Specifically, both companies agree that the separate subsidiary framework proposed in the Notice should generally be adopted, subject to one clarification and one modification described in Ameritech's comments.

Assuming that an ILEC adopts the Commission's separate subsidiary framework, the following principles should also apply. Additional requirements beyond those discussed below may be appropriate for ILECs that provide data services on an integrated basis.

Although Ameritech questions whether, as a matter of law, an ILEC affiliate could be deemed a "successor or assign" of the ILEC or a "comparable carrier" under section 251(h) simply because it does not meet all of these separation requirements, Ameritech and NorthPoint agree that the Commission should incent ILECs to adopt a separate subsidiary framework.

Collocation Space Availability

All requests for collocation, including requests to reserve space for future use, should be handled on a first-come, first-served, nondiscriminatory basis.

Requests to reserve space for future use should be subject to appropriate, reasonable, and non-discriminatory anti-warehousing policies. Specifically, ILECs should accommodate such requests when space is available. However, if another entity seeks the reserved space for its immediate use, and alternative collocation space is not available, the party that had reserved such space for future use should be required to either take the space at that time or give it up to the new requestor. These principles should govern requests by ILEC affiliates and non-affiliates.

Among the options that should be explored when collocation space is not available are the removal of inactive equipment and conversion of administrative space. Both parties recognize that these options may or may not be appropriate, depending upon the circumstances, but agree they should be considered.

In the event a request for physical collocation is denied, the ILEC should permit CLEC personnel, subject to appropriate supervision and protection of confidential information, to inspect, at the ILEC's premises, copies of office floor plans with respect to the relevant space.

ILECs and CLECs should negotiate in good faith when space constraints prevent the ILEC from meeting a collocation request. Parties should attempt to negotiate a mutually acceptable solution before seeking regulatory intervention. The negotiation process, however, should never be used as an instrument of delay.

Collocation Intervals

CLECs should have the option of ordering collocation under tariff and, to this end, ILECs should file a tariff in each state in which they operate as an ILEC. CLECs that wish to negotiate collocation terms in an interconnection agreement should be able to do so.

ILECs may not discriminate between data affiliates and unaffiliated providers of data services with respect to intervals within which they provide collocation. ILEC compliance with this requirement should be gauged through performance measurements that show: average time to respond to a collocation request, average time to provide a collocation arrangement, and percent of due dates missed.

Charges for Collocation

Collocation charges should be based on forward looking long run incremental cost.

Charges for collocation should be assessed on a nondiscriminatory basis. ILEC subsidiaries should receive collocation at the same rates, terms, and conditions as an unaffiliated company. If an ILEC employs a separate subsidiary to provide advanced data systems, it is not necessary to employ an imputation test to address cross-subsidy concerns. An imputation requirement should, however, apply to ILECs that do not establish separate data affiliates.

Collocation providers should estimate the demand for collocation space and the average initial first-in cost should be recovered over time from multiple customers based on those demand estimates. There should not be "first in" penalties.

ILEC should permit CLECs to purchase their own equipment for virtual collocation, subject to an appropriate arrangement that provides the ILEC with the necessary administrative control over placement and access. Such arrangements should not prevent CLECs from giving equipment vendors a security interest in virtually collocated equipment, as necessary to obtain vendor financing.

Ameritech and NorthPoint agree that Ameritech's current practice of allowing the requesting carrier to negotiate directly with Ameritech approved installation contractors to determine both price and timing of installation of collocated equipment is an effective and efficient means of controlling costs.

Physical Collocation Alternatives

Parties should negotiate alternatives to traditional physical collocation arrangements where they are mutually beneficial. These alternatives include, without limitation, cageless physical collocation; collocation areas of less than 100 square feet; and virtual collocation.

Except for providing reimbursement for expenses, CLECs should not be charged for training ILEC service technicians.

To the extent, CLECs seek to use their own technicians to service virtually collocated equipment, ILECs should negotiate arrangements that permit CLECs to do so on an escorted basis.

Collocated Equipment

Carriers shall have the right to collocate equipment that complies with applicable industry approved safety and electrical interference standards. To the extent such equipment interconnects with other networks, it must also comply with applicable industry approved interoperability standards. ILECs should not refuse to collocate non-interconnected equipment for failure to comply with reliability standards.

An ILEC may not discriminate between its affiliate and non-affiliates in the enforcement of such standards; it must apply those standards equally to its affiliate and non-affiliates.

Access to Unbundled Loops

ILECs may not discriminate in favor of their affiliate in the rates, terms, or conditions on which they provide access to unbundled loops (including ADSL, HDSL, or ISDN loops).

ILECs should provide access to unbundled loops at remote terminals where technically feasible and space limitations permit. ILECs may not discriminate in the provision of such access in favor of their affiliate.

To the extent that appropriate unbundled loop facilities are not available and where the ILEC voluntarily undertakes to expand or modify its loop plant to make such loops available, it is appropriate that the requesting carrier, whether affiliated or not, bear the reasonable cost of such expansion or modification.

Interconnection agreements should prescribe reasonable intervals for provisioning of loops. The parties agree that for minimum volume orders of existing non-DS-1 loops, a standard interval of five days is reasonable where dispatch is not required. Reasonable intervals should be established based upon the type, quantity, and availability of facilities that have been requested.

An ILEC's affiliate and non-affiliated telecommunications carriers should have the same access, under the same terms, to the operations support systems (OSS), including pre-ordering (including, where available, loop qualification systems), ordering, provisioning, repair, and billing interfaces consistent with industry standards.

Spectrum Sharing

Spectrum management issues are highly complex and are thus best addressed through industry standards developed in industry fora. Industry standards should address, not only the ability of two or more carriers to share the same loop, but also the potential of one loop user to interfere with other users.

The Commission should not adopt specific rules regarding spectrum sharing until the standards bodies have completed their deliberations. This, of course, would not preclude a regulatory body from addressing specific activities that an individual carrier may undertake to impose a proprietary standard on other interconnected carriers, should that occur.

Limited InterLATA Relief

Ameritech and NorthPoint agree that a BOC should be given limited interLATA relief for advanced data services, as described below, if that BOC demonstrates that it: (1) provides advanced data services through a separate affiliate that satisfies the separation framework adopted by the Commission; (2) complies with all state and federal rules, as well as the terms of applicable tariffs and interconnection agreements, regarding collocation; and (3) complies with all state and federal rules, as well as the terms of applicable tariffs and interconnection agreements, relating to the availability of ADSL, HDSL, and ISDN compatible loops.

Upon a showing that these conditions have been met, the Commission should provide limited interLATA relief to permit the BOC: (1) to provide interLATA transport within a state for data services provided to customers with multiple locations in that state; (2) to access an ATM switch within the state; and (3) to provide transport from the ATM switch to the closest Network Access Point (NAP) outside the LATA in which the switch is located, regardless of whether that NAP is located within the state.

The Commission should establish a streamlined process (e.g. 60 days) to review BOC requests for limited LATA relief.